

Shon Hodges

200 Seminole Pl
Huachuca City, AZ 85616

Mobile: (520) 249-9696
Email: shon@powerc.net

OBJECTIVE: To obtain a fulltime position with advancement and growth opportunities to utilize my abilities to their greatest potential.

EDUCATION: *Cochise College, Sierra Vista, AZ*
Working towards an associate degree.

Buena High School, Sierra Vista, AZ
HS Diploma 1995

**ADDITIONAL
TRAINING:**

Sirius Satellite Radio Certified Jan 2005
Monster Power Training Certified July 2004
Monster Home Audio Visual Training Certified May 2004
Dale Carnegie Advanced Leadership Training for Managers Oct 2003
Certified Radio Shack Manager Training Course – Oct 2002

WORK

EXPERIENCE: *Radio Shack, Sierra Vista, AZ 1/2000 to Present*
Senior Store Manager/Assistant
Supervisor: Dan Patinoski, Phone: (520) 622-0557

As a Senior Store Manager for Radio Shack, I manage and supervise all aspects of a major retail establishment selling state of the art electronics and home audio/video products. I plan, coordinate and implement numerous innovative merchandising sales programs, and have supervised and mentored over 22 Managers and 112 Associates over a 6 year time period. I constantly strive to generate optimum profit margins and provide the best customer service possible. I plan and initiate programs to increase sales, maintain inventory control, and provide accurate accounts payable/receivable reports, while motivating employees, building team work initiatives, and operating the store. I develop ideas and methods and provide professional guidance to others to set up merchandise displays. I have increased the store's revenue from \$350,000 a year to over 1.4 million dollars in the last 5 years. I oversee store operations for optimum profit margins and ultimate customer satisfaction. I advise customers in the use, operation, and installation of electronic, audio/visual, and computer components and systems. I was selected for Leaders Club in 2004 as one of the top 100 Managers for Corporate, and finished the year as the 15 ranked Manager out of 5,022 Managers worldwide. I serve as Human Resources Manager for the Sierra Vista and Douglas, AZ, areas.

**WORK
DUTIES:**

I am responsible for interviewing applicants; hiring, mentoring, and firing employees; coordinating and implementing work schedules, and processing inbound/outbound documents. I demonstrate a

"Think Customer First" attitude at all times, and train my employees to do the same. I actively participate in all corporate training sessions and comply with all programs and initiatives. I possess excellent interpersonal and communication skills. I have maintained a budget of 15% over last year's weekly numbers, a monthly budget of \$85,000 dollars, quarterly budget of \$250,000, and maintained a yearly budget of million dollars plus.

AWARDS: 7 Quarters Leaders Club (Top 100 Manager in sales/profit gain)
 1 full year membership to Leaders Club
 15 months-Manager of the Month-District Level
 4 months Manager of the Month Regional Level
 Pride Award Regional Level (Manager with the most pride)
 27 months of Consecutive Sales Gains
 Company Top Ranked Manager 7 months
 Cruise to Caribbean (Sales Award)
 Trip to Las Vegas (Sales and Profit Award)

ADDITIONAL

SKILLS: Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Microsoft Access, Microsoft InfoPath, Microsoft Publisher, Microsoft Works, ACR POS system, WordPerfect

CERTIFICATES: Home Audio/Visual training, Sprint/Nextel wireless support, Sprint FAST/SNAP activations systems, AT&T Wireless POS activation systems, Dish network Install, Sirius Satellite Radio

References:

Aaron Tatum-United States Government Medical Support Assistant
 Phone Number: 520.533.9197
 Email Address: aaron.tatum@us.army.mil
 Reference Type: Professional

Mark Schmitt-Checks and the Mail-Self Employed
 Phone Number: 520.459.7966
 Reference Type: Personal

Randy Rodriguez-New Tec-Mechanical Technician
 Phone Number: 520.227.5760
 Email Address: Randy616@hotmail.com
 Reference Type: Personal

Andy Fargoso- Chase Bank- Branch Manager
 Phone Number: 520.991.5959
 Reference Type: Personal